

BOJAN TANJEVIC

Sports Intermediary | Negotiator | Agent

Mathematician | Recruiter | Sports Management

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PROFESSIONAL PROFILE

Sports intermediary and business professional with extensive experience in athlete representation, contract negotiations, talent scouting, client relationship management and sports organisation operations. Experienced across football, basketball, tennis and motorsport, with an international network and a strong focus on career development and stakeholder relationships.

PROFESSIONAL EXPERIENCE

Regional Representative for Serbia and Montenegro & Soccer CEO

Interperformances | 2002–Present

Via degli Aceri 14, 47982 Gualdicciolo, Republic of San Marino · www.interperformances.com

- Acquire and manage athlete clients across football, basketball, tennis and motorsport.
- Coordinate intermediary activities among players, clubs, sponsors, companies and other stakeholders in the sports industry.
- Negotiate on behalf of clients during pre-contractual discussions and throughout contract periods.
- Oversee the preparation and execution of business documentation relating to contracts, sponsorships, events, payments and property management.
- Develop and implement athlete career plans through club networks worldwide.
- Contribute to sports club governance and management in Rimini (Italy), Vienna (Austria) and Podgorica (Montenegro).
- Scout and recruit established players and emerging talent.
- Provide administrative and operational support to clients throughout their contracts.
- Assess talent potential, identify training needs, plan career pathways and support post-career planning.
- Organise events and deliver public presentations, including sports camps in Rimini and Belgrade, press conferences and seminars.
- Coordinate information, promotional and communications activities related to client and agency work.
- Undertake annual administrative work at the San Marino head office, including client-file accuracy, payroll monitoring, data collection and processing.
- Manage debt collection and client experience activities.
- Deliver training in sports management at educational institutions.
- Mathematics Teacher

Owner – Bona Mente, Family Business

Belgrade, Serbia | 2005–Present

Accounting and consulting activities. The company is used for local contract execution and the regulation of local pension rights.

OTHER ENGAGEMENTS

Founder and Steering Board Member — Nataša Kovačević Foundation | 2010–Present |

www.natasakovacevicfoundation.com

Founder and Member — Corporate Compliance Association, Belgrade, Serbia | 2018–Present

Screenplay Assistant — Various media projects related to the sports industry | 2017–Present

President — FK Rudar, Pljevlja, Montenegro | 2015

Sports Journalist and TV Presenter — RTS and TV Studio B, Belgrade, Serbia | 1993–1995

Author of a TV Programme — Sports and commercial content | 2004–2010

EDUCATION

- **Master's Degree in Industrial Engineering** — University of Belgrade, Faculty of Mechanical Engineering
- **Sports Manager** — College of Sports and Health, Belgrade
- **Secondary Education** — X Belgrade Gymnasium "Mihajlo Pupin"

SKILLS & LANGUAGES

Languages: Fluent in English and Italian; basic conversational French

IT: Microsoft Office; advanced internet user

Other: Active driver

PERSONAL STRENGTHS & INTERESTS

Analytical approach, teamwork and respect for organisational hierarchy; able to multitask and work under pressure; logical thinker with strong networking skills.

Interests: Recreational sports, art-event organisation, film and literature.